

Package ‘politeness’

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Maintainer Mike Yeomans <mk.yeomans@gmail.com>
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Author Mike Yeomans [aut, cre],
Alejandro Kantor [aut],
Dustin Tingley [aut]
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bowl_offers	<i>Purchase offers for bowl</i>
-------------	---------------------------------

Description

A dataset containing the purchase offer message and a label indicating if the writer was assigned to be warm (1) or tough (0)

Usage

bowl_offers

Format

A data frame with 70 rows and 2 variables:

- message** character of purchase offer message
- condition** binary label indicating if message is warm or tough

Source

Jeong, M., Minson, J., Yeomans, M. & Gino, F. (2019).
"Communicating Warmth in Distributed Negotiations is Surprisingly Ineffective." Study 3.
Study 3. <https://osf.io/t7sd6/>

exampleTexts	<i>Find polite text</i>
--------------	-------------------------

Description

Finds examples of most or least polite text in a corpus

Usage

```
exampleTexts(text, covar, type = c("most", "least"), num_docs = 5L)
```

Arguments

text	a character vector of texts.
covar	a vector of politeness labels (from human or model), or other covariate.
type	a string indicating if function should return the most or least polite texts or both. If length > 1 only first value is used.
num_docs	integer of number of documents to be returned. Default is 5.

Details

Function returns a data.frame ranked by (more or least) politeness. If type == 'most', the num_docs most polite texts will be returned. If type == 'least', the num_docs least polite texts will be returned. If type == 'both', both most and least polite text will be returned. if num_docs is even, half will be most and half least polite else half + 1 will be most polite.

df_polite must have the same number of rows as the length(text) and length(covar).

Value

data.frame with texts ranked by (more or least) politeness. See details for more information.

Examples

```
data("phone_offers")
polite.data<-politeness(phone_offers$message, parser="none",drop_blank=FALSE)

exampleTexts(phone_offers$message,
              phone_offers$condition,
              type = "most",
              num_docs = 5)

exampleTexts(phone_offers$message,
              phone_offers$condition,
              type = "least",
              num_docs = 10)
```

featurePlot

*Feature plot***Description**

Plots the prevalence of politeness features in documents, divided by a binary covariate.

Usage

```
featurePlot(
  df_polite,
  split = NULL,
  split_levels = NULL,
  split_name = NULL,
  split_cols = c("firebrick", "navy"),
  top_title = "",
  drop_blank = 0.05,
  middle_out = 0.5,
  features = NULL,
  ordered = FALSE,
  CI = 0.68
)
```

Arguments

<code>df_polite</code>	a data.frame with politeness features calculated from a document set, as output by politeness .
<code>split</code>	a vector of covariate values. must have a length equal to the number of documents included in <code>df_polite</code> . No NA values allowed.
<code>split_levels</code>	character vector of length 2 default NULL. Labels for covariate levels for legend. If NULL, this will be inferred from <code>split</code> .
<code>split_name</code>	character default NULL. Name of the covariate for legend.
<code>split_cols</code>	character vector of length 2. Name of colors to use.
<code>top_title</code>	character default "". Title of plot.
<code>drop_blank</code>	Features less prevalent than this in the sample value are excluded from the plot. To include all features, set to 0
<code>middle_out</code>	Features less distinctive than this value (measured by p-value of t-test) are excluded. Defaults to 1 (i.e. include all).
<code>features</code>	character vector of feature names. If NULL all will be included.
<code>ordered</code>	logical should features be ordered according to features param? default is FALSE.
<code>CI</code>	Coverage of error bars. Defaults to 0.68 (i.e. standard error).

Details

Length of `split` must be the same as number of rows of `df_polite`. Typically `split` should be a two-category variable. However, if a continuous covariate is given, then the top and bottom terciles of that distribution are treated as the two categories (while dropping data from the middle tercile).

Value

a `ggplot` of the prevalence of politeness features, conditional on `split`. Features are sorted by variance-weighted log odds ratio.

Examples

```
data("phone_offers")

polite.data<-politeness(phone_offers$message, parser="none", drop_blank=FALSE)

politeness::featurePlot(polite.data,
  split=phone_offers$condition,
  split_levels = c("Tough","Warm"),
  split_name = "Condition",
  top_title = "Average Feature Counts")

politeness::featurePlot(polite.data,
  split=phone_offers$condition,
  split_levels = c("Tough","Warm"),
  split_name = "Condition",
  top_title = "Average Feature Counts",
  features=c("Positive.Emotion","Hedges","Negation"))

polite.data<-politeness(phone_offers$message, parser="none", metric="binary", drop_blank=FALSE)

politeness::featurePlot(polite.data,
  split=phone_offers$condition,
  split_levels = c("Tough","Warm"),
  split_name = "Condition",
  top_title = "Binary Feature Use")
```

feature_table	<i>Table of Politeness Features</i>
---------------	-------------------------------------

Description

This table describes all the text features extracted in this package. See vignette for details.

Usage

```
feature_table
```

Format

A data.frame with information about the politeness features.

findPoliteTexts	<i>Find polite text</i>
-----------------	-------------------------

Description

Deprecated... This function has a new name now. See exampleTexts for details.

Usage

```
findPoliteTexts(text, covar, ...)
```

Arguments

text	a character vector of texts.
covar	a vector of politeness labels, or other covariate.
...	other arguments passed on to exampleTexts. See exampleTexts for details.

Value

a ggplot of the prevalence of politeness features, conditional on split. Features are sorted by variance-weighted log odds ratio.

Examples

```
data("phone_offers")
polite.data<-politeness(phone_offers$message, parser="none",drop_blank=FALSE)

findPoliteTexts(phone_offers$message,
                 phone_offers$condition,
                 type = "most",
                 num_docs = 5)
```

modelPlot	<i>LASSO Coefficient Plot</i>
-----------	-------------------------------

Description

Plots feature counts and coefficients from a trained LASSO model
This plots the coefficients from a trained LASSO model.

Usage

```
modelPlot(model1, counts, model2 = NULL, dat = FALSE)
```

Arguments

model1	Trained glmnet model
counts	Feature counts - either from training data or test data (choose based on application of interest)
model2	Trained glmnet model (optional) If you want the Y axis to reflect a second set of coefficients, instead of feature counts.
dat	logical If TRUE, then function will return a list with the data.frame used for plotting, as well as the plot itself.

Value

ggplot object. Layers can be added like any ggplot object

phone_offers	<i>#' Positive Emotions List #' #' Positive words. #' #' @format A list of 2006 positively-valenced words #' "positive_list"</i>
--------------	--

Description

#' Negative Emotions List #' #' Negative words. #' #' @format A list of 4783 negatively-valenced words #' "negative_list"

Usage

```
phone_offers
```

Format

A data frame with 355 rows and 2 variables:
message character of purchase offer message
condition binary label indicating if message is warm or tough

Details

#' Hedge Words List #' #' Hedges #' #' @format A list of 72 hedging words. #' "hedge_list"

#' Feature Dictionaries #' #' Six dictionary-like features for the detector: Negations; Pauses; Swearing; Pronouns; Formal Titles; and Informal Titles. #' #' @format A list of six quanteda::dictionary objects "polite_dicts" Purchase offers for phone

A dataset containing the purchase offer message and a label indicating if the writer was assigned to be warm (1) or tough (0)

Source

Jeong, M., Minson, J., Yeomans, M. & Gino, F. (2019).
 "Communicating Warmth in Distributed Negotiations is Surprisingly Ineffective."
 Study 1. <https://osf.io/t7sd6/>

politeness	<i>Politeness Features</i>
------------	----------------------------

Description

Detects linguistic markers of politeness in natural language. This function is the workhorse of the politeness package, taking an N-length vector of text documents and returning an N-row data.frame of feature counts.

Usage

```
politeness(
  text,
  parser = c("none", "spacy"),
  metric = c("count", "binary", "average"),
  drop_blank = FALSE,
  uk_english = FALSE,
  num_mc_cores = 1
)
```

Arguments

text	character A vector of texts, each of which will be tallied for politeness features.
parser	character Name of dependency parser to use (see details). Without a dependency parser, some features will be approximated, while others cannot be calculated at all.
metric	character What metric to return? Raw feature count totals, Binary presence/absence of features, or feature counts per 100 words. Default is "count".
drop_blank	logical Should features that were not found in any text be removed from the data.frame? Default is FALSE

uk_english	logical Does the text contain any British English spelling? Including variants (e.g. Canadian). Default is FALSE
num_mc_cores	integer Number of cores for parallelization. Default is 1, but we encourage users to try <code>parallel::detectCores()</code> if possible.

Details

Some politeness features depend on part-of-speech tagged sentences (e.g. "bare commands" are a particular verb class). To include these features in the analysis, a POS tagger must be initialized beforehand - we currently support SpaCy which must be installed separately in Python (see example for implementation).

Value

a data.frame of politeness features, with one row for every item in 'text'. Possible politeness features are listed in [feature_table](#)

References

- Brown, P., & Levinson, S. C. (1987). Politeness: Some universals in language usage (Vol. 4). Cambridge university press.
- Danescu-Niculescu-Mizil, C., Sudhof, M., Jurafsky, D., Leskovec, J., & Potts, C. (2013). A computational approach to politeness with application to social factors. arXiv preprint arXiv:1306.6078.
- Voigt, R., Camp, N. P., Prabhakaran, V., Hamilton, W. L., ... & Eberhardt, J. L. (2017). Language from police body camera footage shows racial disparities in officer respect. Proceedings of the National Academy of Sciences, 201702413.

Examples

```
data("phone_offers")

politeness(phone_offers$message, parser="none", drop_blank=FALSE)

colMeans(politeness(phone_offers$message, parser="none", metric="binary", drop_blank=FALSE))
colMeans(politeness(phone_offers$message, parser="none", metric="count", drop_blank=FALSE))

dim(politeness(phone_offers$message, parser="none", drop_blank=FALSE))
dim(politeness(phone_offers$message, parser="none", drop_blank=TRUE))

## Not run:
# Detect multiple cores automatically for parallel processing
politeness(phone_offers$message, num_mc_cores=parallel::detectCores())

# Connect to SpaCy installation for part-of-speech features
install.packages("spacyr")
spacyr::spacy_initialize(python_executable = PYTHON_PATH)
politeness(phone_offers$message, parser="spacy", drop_blank=FALSE)

## End(Not run)
```

politenessDNM

Politeness Features

Description

Detects linguistic markers of politeness in natural language. This function emulates the original features of the Danescu-Niculescu-Mizil Politeness paper. This primarily exists to contrast with the full feature set in the main package, and is not recommended otherwise.

Usage

```
politenessDNM(text, uk_english = FALSE)
```

Arguments

text	character A vector of texts, each of which will be tallied for politeness features.
uk_english	logical Does the text contain any British English spelling? Including variants (e.g. Canadian). Default is FALSE

Value

a data.frame of politeness features, with one row for every item in 'text'. The original names are used where possible.

References

Danescu-Niculescu-Mizil, C., Sudhof, M., Jurafsky, D., Leskovec, J., & Potts, C. (2013). A computational approach to politeness with application to social factors. arXiv preprint arXiv:1306.6078.

Examples

```
## Not run:
# Connect to SpaCy installation for part-of-speech features
install.packages("spacyr")
spacyr::spacy_initialize(python_executable = PYTHON_PATH)
data("phone_offers")

politeness(phone_offers$message)

## End(Not run)
```

politenessModel	<i>Pre-Trained Politeness Classifier</i>
-----------------	--

Description

Pre-trained model to detect politeness based on data from Danescu-Niculescu-Mizil et al. (2013)

Usage

```
politenessModel(texts, num_mc_cores = 1)
```

Arguments

texts	character A vector of texts, each of which will be given a politeness score.
num_mc_cores	integer Number of cores for parallelization.

Details

This is a wrapper around a pre-trained model of "politeness" for all the data from the 2013 DNM et al paper. This model requires grammar parsing via SpaCy. Please see [spacyr](#) for details on installation.

Value

a vector with receptiveness scores

References

Danescu-Niculescu-Mizil, C., Sudhof, M., Jurafsky, D., Leskovec, J. & Potts, C. (2013). A computational approach to politeness with application to social factors. Proc. 51st ACL, 250-259.

Examples

```
## Not run:  
data("phone_offers")  
  
politenessModel(phone_offers$message)  
  
## End(Not run)
```

politenessPlot	<i>Politeness plot</i>
----------------	------------------------

Description

Deprecated... This function has a new name now. See `featurePlot` for details.

Usage

```
politenessPlot(df_polite, ...)
```

Arguments

<code>df_polite</code>	a data.frame with politeness features calculated from a document set, as output by politeness .
<code>...</code>	other arguments passed on to <code>featurePlot</code> . See <code>featurePlot</code> for details.

Value

a ggplot of the prevalence of politeness features, conditional on `split`. Features are sorted by variance-weighted log odds ratio.

Examples

```
data("phone_offers")

polite.data<-politeness(phone_offers$message, parser="none", drop_blank=FALSE)

politeness::politenessPlot(polite.data,
                           split=phone_offers$condition,
                           split_levels = c("Tough", "Warm"),
                           split_name = "Condition",
                           top_title = "Average Feature Counts")
```

politenessProjection	<i>Politeness projection</i>
----------------------	------------------------------

Description

Deprecated. Function is now called [trainModel](#).

Usage

```
politenessProjection(df_polite_train, covar = NULL, ...)
```

Arguments

`df_polite_train` a data.frame with politeness features as outputed by [politeness](#) used to train model.

`covar` a vector of politeness labels, or other covariate.

`...` additional parameters to be passed. See [trainModel](#).

Details

See [trainModel](#) for details.

Value

list of model objects.

Examples

```
data("phone_offers")
data("bowl_offers")

polite.data<-politeness(phone_offers$message, parser="none",drop_blank=FALSE)

polite.holdout<-politeness(bowl_offers$message, parser="none",drop_blank=FALSE)

project<-politenessProjection(polite.data,
                             phone_offers$condition,
                             polite.holdout)

# Difference in average politeness across conditions in the new sample.

mean(project$test_proj[bowl_offers$condition==1])
mean(project$test_proj[bowl_offers$condition==0])
```

polite_train

Pre-Trained Politeness

Description

A dataset to train a model for detecting politeness.

Usage

```
polite_train
```

Format

list of two objects. `x` contains pre-calculated politeness features for each document. `y` contains standardized human annotations for politeness.

Source

Danescu-Niculescu-Mizil, C., Sudhof, M., Jurafsky, D., Leskovec, J. & Potts, C. (2013). A computational approach to politeness with application to social factors. Proc. 51st ACL, 250-259.

receptiveness	<i>Conversational Receptiveness</i>
---------------	-------------------------------------

Description

Pre-trained model to detect conversational receptiveness

Usage

```
receptiveness(texts, num_mc_cores = 1)
```

Arguments

texts	character A vector of texts, each of which will be tallied for politeness features.
num_mc_cores	integer Number of cores for parallelization.

Details

This is a wrapper around a pre-trained model of "conversational receptiveness". The model trained from Study 1 of that paper can be applied to new text with a single function. This model requires grammar parsing via SpaCy. Please see [spacyr](#) for details on installation.

Value

a vector with receptiveness scores.

References

Yeomans, M., Minson, J., Collins, H., Chen, F. & Gino, F. (2020). Conversational Receptiveness: Improving Engagement with Opposing Views. OBHDP.

Examples

```
## Not run:
data("phone_offers")

receptiveness(phone_offers$message)

## End(Not run)
```

receptive_model	<i>A pre-trained model for detecting conversational receptiveness. Estimated with glmnet using annotated data from a previous paper. Primarily for use within the receptiveness() function.</i>
-----------------	---

Description

A pre-trained model for detecting conversational receptiveness. Estimated with glmnet using annotated data from a previous paper. Primarily for use within the receptiveness() function.

Usage

```
receptive_model
```

Format

A fitted glmnet model

Source

Minson, J., Yeomans, M., Collins, H. & Dorison, C.

"Conversational Receptiveness: Improving Engagement with Opposing Views"

receptive_names	<i>This is the list of variables to be extracted for the receptiveness algorithm For internal use only, within the receptiveness() function.</i>
-----------------	--

Description

This is the list of variables to be extracted for the receptiveness algorithm For internal use only, within the receptiveness() function.

Usage

```
receptive_names
```

Format

Character vector containing variable names

Source

Minson, J., Yeomans, M., Collins, H. & Dorison, C.

"Conversational Receptiveness: Improving Engagement with Opposing Views"

receptive_polite	<i>Pre-Trained Receptiveness Data</i>
------------------	---------------------------------------

Description

A dataset to train a model for detecting conversational receptiveness.

Usage

receptive_polite

Format

Pre-calculated politeness features for the receptive_train dataset

receptive_train	<i>Pre-Trained Receptiveness Data</i>
-----------------	---------------------------------------

Description

A dataset to train a model for detecting conversational receptiveness.

Usage

receptive_train

Format

A data frame with 2860 rows and 2 variables:

text character written response about policy disagreement

receptive numeric standardized average of annotator ratings for "receptiveness"

Primarily for use within the receptiveness() function. The data was compiled from Studies 1 and 4 of the original paper, as well as an unpublished study with a very similar design, in which text responses were rated by disagreeing others.

Source

Yeomans, M., Minson, J., Collins, H., Chen, F. & Gino, F. (2020).

"Conversational Receptiveness: Improving Engagement with Opposing Views"

<https://osf.io/2n59b/>

trainModel	<i>Train a model with politeness features</i>
------------	---

Description

Training and projecting a regression model using politeness features.

Usage

```
trainModel(
  df_polite_train,
  covar = NULL,
  df_polite_test = NULL,
  classifier = c("glmnet", "mnir"),
  cv_folds = NULL,
  ...
)
```

Arguments

df_polite_train	a data.frame with politeness features as outputed by politeness used to train model.
covar	a vector of politeness labels, or other covariate.
df_polite_test	optional data.frame with politeness features as outputed by politeness used for out-of-sample fitting. Must have same feature set as polite_train (most easily achieved by setting dropblank=FALSE in both calls to politeness).
classifier	name of classification algorithm. Defaults to "glmnet" (see glmnet) but "mnir" (see mn1m) is also available.
cv_folds	Number of outer folds for projection of training data. Default is NULL (i.e. no nested cross-validation). However, positive values are highly recommended (e.g. 10) for in-sample accuracy estimation.
...	additional parameters to be passed to the classification algorithm.

Details

List:

- train_proj projection of politeness model within training set.
- test_proj projection of politeness model onto test set (i.e. out-of-sample).
- train_coef coefficients from the trained model.
- train_model The LASSO model itself (for modelPlot)

Value

List of df_polite_train and df_polite_test with projection. See details.

Examples

```
data("phone_offers")
data("bowl_offers")

polite.data<-politeness(phone_offers$message, parser="none",drop_blank=FALSE)

polite.holdout<-politeness(bowl_offers$message, parser="none",drop_blank=FALSE)

project<-trainModel(polite.data,
                    phone_offers$condition,
                    polite.holdout)

# Difference in average politeness across conditions in the new sample.

mean(project$test_proj[bowl_offers$condition==1])
mean(project$test_proj[bowl_offers$condition==0])
```

uk2us

UK to US Conversion dictionary

Description

For internal use only. This dataset contains a quanteda dictionary for converting UK words to US words. The models in this package were all trained on US English.

Usage

```
uk2us
```

Format

A quanteda dictionary with named entries. Names are the US version, and entries are the UK version.

Source

Borrowed from the quanteda.dictionaries package on github (from user kbenoit)

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